

M&A Transaction Announcement

Boundary Waters Bank has been Acquired by Highland Bank

Transaction Profile

Advised Seller



Has been acquired by



The undersigned served as financial advisor to
Boundary Waters Bank



December 9, 2022

Boundary Waters Bank announced it has been acquired by Highland Bancshares, Inc., parent holding company of Highland Bank.

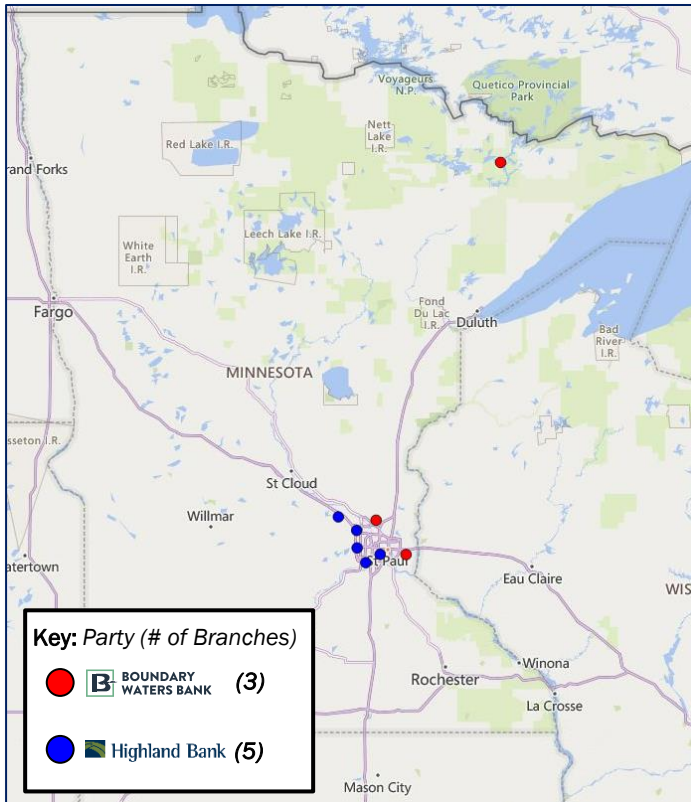
Olsen Palmer LLC served as financial advisor to Boundary Waters Bank in connection with this transaction.

Boundary Waters Bank, chartered in 1999, serves the communities of Ely, in northeastern Minnesota, and the Twin Cities metro communities of Blaine and Woodbury.

Founded in 1943, Highland Bank serves the communities of St Michael, Maple Grove, Minnetonka, Bloomington and St Paul. With the addition of the three branches, Highland will operate eight locations in Minnesota and hold approximately \$750 million in assets.

Olsen Palmer remains one of the top 3 bank M&A advisory firms nationwide according to *S&P Global*, as ranked by the total number of whole-bank M&A transactions the firm has advised upon over the last three years while the firm's Managing Partner Christopher Olsen is the #1 individual bank M&A advisor nationwide over the same period, according to *S&P Global*.

Branch Footprint



Transaction Summary and Valuation Multiples

Announcement Date	August 22, 2022
Closing Date	December 9, 2022
Aggregate Consideration Value	Not disclosed
Form of Consideration	Not disclosed
Price / Tangible Common Equity	Not disclosed
Price / Net Income (LTM)	Not disclosed

Note: Transaction pricing and other details were not disclosed.

Financial and Operating Summary

	BOUNDARY WATERS BANK	Highland Bank
Location	Ely, MN	Saint Michael, MN
Year Established	1999	1943
CEO	Sarah Kolek	Richard M. Wall
Branches	3	5
Assets (\$MM)	\$111.4	\$636.0

Note: Information as of Q3 2022. Source: S&P Global.

M&A Advisory Expertise

Olsen Palmer is a Leading M&A Advisor to Community Banks



Recent M&A Advisory Assignments

<p>Advised Seller</p> <p>BOUNDARY WATERS BANK</p> <p>Has been acquired by</p> <p>Highland Bank</p> <p>December 9, 2022</p>	<p>Advised MOE</p> <p>Savanna-Thomson State Bank</p> <p>Has agreed to merge with</p> <p>Fidelity Bank</p> <p>November 9, 2022</p>	<p>Advised Seller</p> <p>Caitlin Bank <i>Designed around you!</i></p> <p>Has agreed to be acquired by</p> <p>FISHER NATIONAL BANK</p> <p>October 7, 2022</p>	<p>Advised Seller</p> <p>freedom bank</p> <p>Has been acquired by</p> <p>LANDMARK NATIONAL BANK</p> <p>October 1, 2022</p>	<p>Advised Acquirer</p> <p>BANKFIRST</p> <p>Has acquired</p> <p>SYCAMORE BANK</p> <p>October 1, 2022</p>	<p>Advised Acquirer</p> <p>First Bank OF ALABAMA</p> <p>Has acquired 2 branches from</p> <p>SOUTHERN STATES BANK</p> <p>October 1, 2022</p>	<p>Advised Seller</p> <p>MECHANICS BANK</p> <p>Has agreed to be acquired by</p> <p>BANKFIRST</p> <p>August 31, 2022</p>	<p>Advised Seller</p> <p>THE BANK OF BURLINGTON</p> <p>Has agreed to be acquired by</p> <p>M&M</p> <p>August 23, 2022</p>
<p>Advised Seller</p> <p>THE FARMERS BANK OF MT. PLEASANT <i>The Oldest Bank in Jasper County - Since 1812</i></p> <p>Has been acquired by</p> <p>Longview CAPITAL CORP</p> <p>August 8, 2022</p>	<p>Advised Seller</p> <p>CITIZENS CVB STATE BANK</p> <p>Has been acquired by</p> <p>avadian</p> <p>July 29, 2022</p>	<p>Advised Seller</p> <p>FIRST SAVANNA SAVINGS BANK</p> <p>Has agreed to be acquired by</p> <p>Citizens State Bank</p> <p>July 14, 2022</p>	<p>Advised Seller</p> <p>PIONEER STATE BANK</p> <p>Has agreed to be acquired by</p> <p>NUMARK CREDIT UNION <i>WHERE YOU GET TOGETHER</i></p> <p>June 1, 2022</p>	<p>Advised Seller</p> <p>LSB</p> <p>Has been acquired by</p> <p>Banner Capital BANK</p> <p>May 18, 2022</p>	<p>Advised Acquirer</p> <p>Dupaco</p> <p>Has acquired</p> <p>HOME SAVINGS BANK</p> <p>April 30, 2022</p>	<p>Advised Seller</p> <p>LEGACY BANK</p> <p>Has been acquired by</p> <p>IN BANK</p> <p>April 29, 2022</p>	<p>Advised Seller</p> <p>LINCOLNWAY Community Bank</p> <p>Has agreed to be acquired by</p> <p>CoVantage CREDIT UNION</p> <p>April 27, 2022</p>
<p>Advised Seller</p> <p>SECURITY FEDERAL BANK <i>Community Banking of the South</i></p> <p>Has been acquired by</p> <p>ALABAMA credit union</p> <p>February 28, 2022</p>	<p>Advised Seller</p> <p>WESTERN STATES BANK</p> <p>Has been acquired by</p> <p>fnbo</p> <p>February 14, 2022</p>	<p>Advised Acquirer</p> <p>BANKFIRST</p> <p>Has acquired</p> <p>The Citizens Bank of Fayette</p> <p>January 3, 2022</p>	<p>Advised Seller</p> <p>The University National Bank</p> <p>Has been acquired by</p> <p>Great American Bank <i>Banking with a purpose.</i></p> <p>December 31, 2021</p>	<p>Advised Seller</p> <p>First Capital BANK</p> <p>Has been acquired by</p> <p>Planters Bank</p> <p>December 17, 2021</p>	<p>Advised Seller</p> <p>TWO RIVERS BANK</p> <p>Has been acquired by</p> <p>First State Bank & Trust Company</p> <p>December 8, 2021</p>	<p>Advised Seller</p> <p>TRI-STATE BANK OF MEMPHIS</p> <p>Has been acquired by</p> <p>Liberty Bank</p> <p>October 8, 2021</p>	<p>Advised Seller</p> <p>LANDMARK</p> <p>Has been acquired by</p> <p>Simmons Bank</p> <p>October 8, 2021</p>
<p>Advised Seller</p> <p>First Security Bank</p> <p>Has been acquired by</p> <p>FIRST NATIONAL BANK IN TALLAHASSEE</p> <p>October 1, 2021</p>	<p>Advised Seller</p> <p>CITIZENS BANK</p> <p>Has been acquired by</p> <p>First National Bank</p> <p>September 1, 2021</p>	<p>Advised MOE</p> <p>MERCHANTS & FARMERS BANK</p> <p>Has merged with</p> <p>FIRST STATE BANK</p> <p>September 1, 2021</p>	<p>Advised Seller</p> <p>Durand State Bank</p> <p>Has been acquired by</p> <p>SOLUTIONS BANK</p> <p>July 30, 2021</p>	<p>Advised Seller</p> <p>TCNB <i>TRUST-CREDITORS NATIONAL BANK</i></p> <p>Has been acquired by</p> <p>United Bank</p> <p>July 26, 2021</p>	<p>Advised Seller</p> <p>FIRST BANK OF LINDEN <i>FOUNDED 1864</i></p> <p>Has been acquired by</p> <p>Alabama ONE</p> <p>May 28, 2021</p>	<p>Advised Seller</p> <p>ARKANSAS COUNTY BANK</p> <p>Has been acquired by</p> <p>Southern Bancorp</p> <p>May 14, 2021</p>	<p>Advised Acquirer</p> <p>Eureka Savings BANK</p> <p>Has acquired</p> <p>Wenona State Bank</p> <p>April 30, 2021</p>
<p>Advised Acquirer</p> <p>First Bank OF ALABAMA</p> <p>Has acquired</p> <p>SouthFirst Bank</p> <p>April 15, 2021</p>	<p>Advised Seller</p> <p>CAMP GROVE STATE BANK</p> <p>Has been acquired by</p> <p>KATZ CAPITAL</p> <p>April 9, 2021</p>	<p>Advised Seller</p> <p>FIRST FARMERS STATE BANK</p> <p>Has been acquired by</p> <p>Bank of Pontiac</p> <p>April 1, 2021</p>	<p>Advised Seller</p> <p>Reynolds State Bank</p> <p>Has been acquired by</p> <p>PNB <i>People's National Bank of Tennessee</i></p> <p>February 27, 2021</p>	<p>Advised Seller</p> <p>AMERICAN Bank & Trust <i>Of The Cumberland</i></p> <p>Has been acquired by</p> <p>CITIZENS BANK</p> <p>November 30, 2020</p>	<p>Advised Seller</p> <p>ESCAMBIA COUNTY BANK</p> <p>Has been acquired by</p> <p>AMERIFIRST BANK</p> <p>November 30, 2020</p>	<p>Advised Seller</p> <p>Citizens Bank <i>SINCE 1914</i></p> <p>Has been acquired by</p> <p>Bank of Holly Springs</p> <p>November 30, 2020</p>	<p>Advised Acquirer</p> <p>STATE BANK</p> <p>Has acquired 1 branch from</p> <p>Bank OZK</p> <p>November 13, 2020</p>



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Specializing in sell-side M&A advisory, buy-side M&A advisory, valuations, fairness opinions, branch acquisitions and divestitures, and Board-level assessments of strategic options.

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